

IN THE CLAIMS

This listing of claims will replace all prior versions, and listings, of claims in the application:

1-2. (Cancelled)

3. (Currently Amended) A method ~~on a web site offering at least one of a product and/or a service for sale~~ for pricing ~~the a~~ a product and/or service at a website, the method comprising:

receiving an order at a first web site directly from a buyer for a product and/or service for sale on the first web site, wherein the product and/or service is available for purchase in one or more configurations, and wherein the order comprises a request to purchase a selection made by the buyer for at least one of the one or more configurations of the product and/or service;

instructing, by the first web site in response to receiving the order, at least one web-crawler to query at least a second website for retrieving at least one competitor's pricing information for each of the configurations the at least one of the one or more configurations in the order received directly from the buyer, wherein the web-crawler retrieves the at least one competitor's pricing information after the order has been received from the buyer;

reading, by the first website, the at least one competitor's pricing information collected from the at least second web site for each of the configurations the at least one of the one or more configurations in the order received directly from the buyer;

before presenting a selling price to the buyer using by the first website, calculating, by the first website, the selling price for each of the configurations the at least one of the one or more configurations in the order received directly from the buyer of the product and/or service based on the a competitor's price associated with the at least one competitor's pricing information as follows:

in response to the competitor's price being higher than a highest price that a market will bear, set the selling price to the highest price that the market will bear;

in response to the competitor's price being; i) lower than the highest price that the market will bear and ii) higher than a lowest profitable price at the first web site, set the selling price at the competitor's price;

in response to the competitor's price being lower than the lowest profitable price at the first web site, set the selling price at the lowest profitable price; and

presenting, by the first website, the at least one of each of the one or more configurations of the product and/or service which has been ordered for the selling price which has been calculated based on the competitor's price.

4. (Previously Presented) The method of claim 3, wherein the selling price is further adjusted based on information associated with the buyer of the product and/or service on the first web site.

5. (Previously Presented) The method of claim 4, wherein the information associated with the buyer of the product and/or service on the first web site includes any one of:

- a volume of the product and/or service that is being purchased by the buyer;
- a number of orders previously placed by the buyer on the first web site;
- a type of equipment owned by the buyer; and
- a classification of the buyer.

6. (Previously Presented) The method of claim 3, wherein the product and/or service having a plurality of configurations is any one of:

- furniture;
- a computer;
- a car; and
- a boat.

7. (Original) The method of claim 6, wherein each of the first web site and the second web site are an e-commerce web site.

8-9. (Cancelled)

10. (Previously Presented) A computer program product executable by a computer, the computer program product comprising computer instructions ~~on a web site offering at least one of a product and/or a service for sale~~ for pricing ~~the a~~ product and/or service at a website, the computer instructions including instructions for:

receiving an order at a first web site directly from a buyer for a product and/or service for sale on the first web site, wherein the product and/or service is available for purchase in one or more configurations, and wherein the order comprises a request to purchase a selection made by the buyer for at least one of the one or more configurations of the product and/or service;

instructing, by the first web site in response to receiving the order, at least one web-crawler to query at least a second website for retrieving at least one competitor's pricing information for ~~each of the configurations~~ the at least one of the one or more configurations in the order received directly from the buyer, wherein the web-crawler retrieves the at least one competitor's pricing information after the order has been received from the buyer;

reading, by the first website, the at least one competitor's pricing information collected from the at least second web site for ~~each of the configurations~~ the at least one of the one or more configurations in the order received directly from the buyer;

before presenting a selling price to the buyer ~~using~~ by the first website, calculating, by the first website, the selling price for ~~each of the configurations~~ the at least one of the one or more configurations in the order received directly from the buyer of the product and/or service based on ~~the a~~ competitor's price associated with the at least one competitor's pricing information as follows:

in response to the competitor's price being higher than a highest price that a market will bear, set the selling price to the highest price that the market will bear;

in response to the competitor's price being; i) lower than the highest price that the market will bear and ii) higher than a lowest profitable price at the first web site, set the selling price at the competitor's price;

in response to the competitor's price being lower than the lowest profitable price at the first web site, set the selling price at the lowest profitable price; and

presenting, by the first website, the at least one of each of the one or more configurations of the product and/or service which has been ordered for the selling price which has been calculated based on the competitor's price.

11. (Previously Presented) The computer program product of claim 10,
selling price is further adjusted based on information associated with the buyer of the
product and/or service on the first web site.
12. (Previously Presented) The computer program product of claim 11, wherein the information
associated with the buyer of the product and/or service on the first web site includes any one of:
a volume of the product and/or service that is being purchased by the buyer;
a number of orders previously placed by the buyer on the first web site;
a type of equipment owned by the buyer; and
a classification of the buyer.
13. (Previously Presented) The computer program product of claim 10, wherein the product
and/or service having a plurality of configurations is any one of:
furniture;
a computer;
a car; and
a boat.
14. (Original) The computer program product of claim 13, wherein each of the first web site
and the second web site are an e-commerce web site.
15. (Cancelled)

16. (Currently Amended) A system communicatively ~~coupled to a web site offering at least one of a product and/or a service for sale~~ for pricing a product and/or service at a website, comprising:

a first web site configured to receive an order directly from a buyer for a product and/or service for sale at the first web site, wherein the product and/or service is available for purchase in one or more configurations, and wherein the order comprises a request to purchase a selection made by the buyer for at least one of the one or more configurations of the product and/or service;

a spider, being instructed by the first website in response to the first website receiving the order, for determining on a second web site at least one competitor's price for ~~each of the configurations of the product and/or service~~ the at least one of the one or more configurations in the order received directly from the buyer, wherein the web-crawler retrieves the at least one competitor's pricing information after the order has been received from the buyer;

a processor for calculating, before presenting a selling price to ~~a user~~ the buyer of the first website, the selling price for ~~each of the configurations~~ the at least one of the one or more configurations in the order received directly from the buyer of the product and/or service based on the competitor's price as follows:

in response to the competitor's price being higher than a highest price that a market will bear, set the selling price to the highest price that the market will bear;

in response to the competitor's price being: i) lower than the highest price that the market will bear and ii) higher than a lowest profitable price at the first web site, set the selling price at the competitor's price;

in response to the competitor's price being lower than the lowest profitable price at the first web site, set the selling price at the lowest profitable price; and

a price module for presenting each of the configurations of the product and/or service which have been ordered for the selling price which has been calculated based on the competitor's price-calculated by the processor.

17. (Previously Presented) The system of claim 16, wherein the selling price is further adjusted based on information associated with the buyer of the product and/or service on the first web site.

18. (Previously Presented) The system of claim 17, wherein the information associated with the buyer of the product and/or service on the first web site includes any one of:

- a volume of the product and/or service that is being purchased by the buyer;
- a number of orders previously placed by the buyer on the first web site;
- a type of equipment owned by the buyer; and
- a classification of the buyer.

19. (Previously Presented) The system of claim 16, wherein the product and/or service having a plurality of configurations is any one of:

- furniture;
- a computer;
- a car; and
- a boat.

20. (Original) The system of claim 19, wherein each of the first web site and the second web site are an e-commerce web site.